

TEN (10) QUESTIONS

*You Should
Ask Before
Deciding On
An Executive
Protection
and Threat
Management Firm*



1. **WHAT ARE THE QUALIFICATIONS OF A GOOD EXECUTIVE PROTECTION AGENT?**

World Protection Group (WPG) Executive Protection (EP) Agents utilize the same professional standards as the United States Secret Service (USSS), considered to be unsurpassed in the Executive Protection/Threat Management industry. Our agents must meet all California State Bureau of Security & Investigative Services (BSIS) licensing requirements including Security Guard/Bodyguard Permit, Firearms Permit, Baton Permit, and Tear Gas/Pepper Spray Permit. Our agents are certified by the American Red Cross in CPR and First Aid or are licensed Emergency Medical Technician (EMT). Our agents must have either graduated from an accredited college for Executive Protection or have already gained a requisite level of experience in the field of Executive and Personal Protection. Many of our EP Agents have extensive training in the martial arts as well as tactical firearm experience. Furthermore, they must pass a yearly physical fitness test and continue training throughout their careers to maintain their skills.

2. **WHY DO I NEED A HIGHLY TRAINED EP AGENT TO PROTECT ME?**

Everyone wants to have the best attorney, doctor, and accountant. You should also have the best EP agent. This person is going to be responsible for the safety of you and your family. So why would you hire someone with little training and trust this person to protect your life? If you have untrained Protection Agents they will be unable to respond in a time of crisis. No matter what their training in other disciplines. Training is the foundation of a quality protection agent. In WPG's EP training program, each prospective agent must perform well in high-stress reality simulated exercises such as one called "Attack on the Principle." During this exercise and others we learn the strengths and weaknesses of each prospective agent. Our EP Agents are then handpicked after the training is completed.

3. **WHY NOT HIRE OFF-DUTY LAW ENFORCEMENT OFFICERS TO PROTECT ME?**

Some people prefer off-duty law enforcement officers for Executive Protection. However, most law enforcement officers have little or no training in EP work. Training at law enforcement academies is geared toward responding to a crime after it has occurred and to the subsequent apprehension of the criminals who commit those crimes. It is "reactive" training. Think September 11! WPG EP Agents are trained to protect you in such a way that it makes it difficult for a potential foe to even attempt to harm you. It is "proactive" or "preventative" training. We hire many off-duty law enforcement officers for Executive Protection, but they must first go through our EP training program. We also hire ex-military personnel and other qualified individuals. They also must undergo our EP training program.

4. **WHY NOT HIRE A SECURITY GUARD INSTEAD OF AN EP AGENT?**

A Security Guard doesn't have the same training as an EP Agent. The primary responsibility of a security guard is to observe and report. They are very good for certain situations but are limited in their duties and their training. Many companies allow guard positions to be filled with the passage of a one-hour written guard test. In contrast, our Non-Uniformed Security Agents and Uniformed Security Officers must initially undergo 90 hours of training, while our EP Agents will have undergone a minimum of 600 hours of protection training and hands-on experience. The Protection Agents in other companies are often off-duty or retired law enforcement, retired military personnel, or martial artists with little or no protection training. Again, although we employ and utilize individuals with these backgrounds, they must first undergo our EP training program.

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5. **HOW IMPORTANT ARE GUNS IN PERSONAL PROTECTION?**

Many security companies place too much emphasis on armed Protection Agents. The truth of the matter is that in the last 40 years not once has the USSS had to draw their weapons to protect the President of the United States. Not once! In a study of modern assassination attempts, the gun has been shown to be the last tool a protection agent will use. For example, when former President Reagan was shot by John Hinkley, the entire incident took 1.8 seconds. Hinkley fired six shots and struck four people including Reagan. Not one Secret Service Agent drew his weapon until President Reagan was in his limousine en route to the hospital. Once shots are fired it is too late for an agent to catch up to the assassin. The USSS knows this. It's philosophy and ours is "cover and evacuate" the protectee, not "stand and fight." Put another way, would you like to stand by while your Protective Agents shoot it out with the bad guy? Or would you rather be in the limousine, moving safely but swiftly from the theater of danger?

6. **HOW WOULD EP AGENTS BE IMPLEMENTED AT A RESIDENCE OR CORPORATE PROPERTY?**

A security site-survey at the property will be conducted to determine the security problems. The general and specific threats facing your family or company will be assessed. The total number of agents needed will be decided based upon the unique situation of your family or company, and your budget. A detail leader and agents will be hand picked. A security manual with post orders and emergency & fire procedures will be written.

7. **DO I NEED AN INTRUSION DETECTION SYSTEM?**

In most cases the answer is yes. This should limit the number of Protection Agents you need which will save you money. If an intrusion detection system is warranted, we will provide a detailed analysis of the property and again make recommendations. It is our goal to provide you with the highest quality personnel combined with an electronic intrusion detection system that will meet your needs and your budget.

8. **IF OUR FAMILY REQUIRES 24-HOUR PROTECTION WILL IT INTERFERE WITH OUR PRIVACY?**

WPG EP Agents are trained to keep a low profile and have very little interaction with the private life of your family. It is our goal to blend in with the needs of each family and for them to feel secure, but not intruded upon. It is a low-profile approach to family and personal protection.

9. **DO YOU OFFER OTHER SERVICES, INCLUDING THE ABILITY TO INVESTIGATE, COLLECT INTELLIGENCE AND NEUTRALIZE POTENTIAL THREATS?**

Yes. We offer many related services, including Threat Management investigations, an integral aspect of protective services. The results of these investigations limit the time and money you will spend on Executive Protection and other related protective services.

10. **ARE YOUR EP AND OTHER SERVICES EXPENSIVE?**

Our EP and other services are competitive with other Executive Protection and Threat Management firms. The main differences are embodied in our philosophy, the core of which is our ability to deliver the most highly trained professional EP Agents, Security Agents, and Uniformed Security Officers available in the industry today.